

Enrich your margins with Avocent



Introduce the **Avocent Technology Migration Programme** to your customers, and reap the benefits for yourself, not to mention the great value you'll be providing to your customers

What is the Avocent Technology Migration Programme?

Avocent have introduced this programme to help customers move from an older technology to a new system, and help you make additional margin.

How does it work?

Avocent will replace any branded Switch, PDU and Serial Console Server and provide a rebate to you/your customer. Rebates can range from £150-£900 per unit.

Benefits for you:

- Increases customer satisfaction & retention
- Offers a new angle/approach to the customer to drive revenue
- Increase values of service revenue opportunities
- Compelling reason to meet customers more often
- Maintain profits & overall margin

Contact the Avocent Team at **Gamma Global** today to find out more.

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Avocent is a Emerson Network Power Company



Partner with **Gamma** for your **Avocent®** needs - a strategic relationship to help your business grow



Benefits for you

- Dedicated Avocent Account Management
- Demo Unit Program
- Marketing opportunities and logo usage
- Easy sell - complements your existing sale
- Discounts and incentives
- Lead generation